

Enterprise Services & Example Pricing



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Stock in the Channel

Enterprise Services

Unique Services for IT Channel Organisations

Partnering with Stock in the Channel allows you to benefit from our substantial relationships with over 300 global distributors of IT hardware, Office and Consumable inventory. We constantly interrogate their stock, specification & cost data on over 5 million product lines. Analysing terabytes of data every night, we provide our customers with access to a product search engine, featuring personalised prices and accurate inventory status, to drive their commercial efforts.

Building on a decade of expertise in Sales and Procurement automation for the IT Channel, we have developed a range of software services especially for Enterprise scale organisations who value exceptional process efficiency. Our experience has taught us that every organisation's challenges are different, and we will work consultatively to find the best solution for your needs. The list below features our most popular services alongside indicative prices, to begin your discovery of the right automation for your business.

Core Services

Cost Price Comparison

Our most popular solution where we build a personalised stock search service for you, powered by our Normalisation Engine. We predict you could save 3% or more on your direct purchasing costs, and even more in time saved locating inventory.

From £1,000/year

Datafeed Provision

The Normalisation Engine data is useful in our search engine, but can also be exported and utilised in your e-commerce, quote generation and customer service systems. We provide tools to build your own custom catalogue of inventory, together with advanced price and stock rules to ensure you generate precisely the information you need.

From £500/month

Enterprise Services

eCommerce platform

We can provide you with a Webstore based on the leading e-commerce platform, automatically populated with your suppliers stock, featured at prices and margins you control. Let your customers conveniently purchase from you, and stop driving them to Amazon.

From £750/month

B2B Customer Portal

Provide your customers with a complete Amazon experience, and extend your Webstore into a complete self-service portal, allowing them to access purchase history, open quotes, order status, delivery tracking, invoicing billing, RMA requests and more. Deliver exceptional customer service, that also frees your sales professionals.

From £500/month

Enterprise Services

Enterprise PO Approval & Authorisation

We have software tools that will allow your customers to electronically manage and approve their enterprise-wide IT purchasing with you. This generates incremental sales by widening your potential audience while speeding the buying cycle, enhancing overall control and reducing manual processing.

From £500/month

Electronic Order Processing

We can provide you with services to automatically send purchase orders electronically to the best supplier, either purely on price, or more complex factors, such as volume rebate achievement. Automate your purchasing, and free your procurement team to build better brand relationships.

From £750/month

EDI/CRM Integration

Our services are integrated with leading software platforms, including AutoTask, MS-CRM and Sage, as well as API access is also available for legacy system synchronisation

From £400/month

Contracted Marketplaces

We have significant experience in connecting your personalised data-feed and e-commerce platform with many specialised contract market places such as Ariba, Crown Commercial and Science Warehouse. This offers the automated daily population of those markets with your suppliers stock, leading the easy acquisition of new orders.

From £500/month

Leasing Integration

We have strong connections with finance providers, and can offer a fully integrated solution to offer leasing proposals alongside outright purchase prices to your online and traditional customers. You can make high value items more easily obtainable, while further automating your sales and procurement processes.

POA

Summary

To build better, profitable relationships with your customers, we know you need three key foundations - time, margin and accurate information. Stock in the Channel automation services can release your commercial teams from repetitive processes to better engage with customers. The same automation saves money through the most efficient electronic purchasing, and reducing errors and delays. Our services always provide the rich, accurate information, from detailed specifications, product imagery right down to real-time delivery status.

Use our services in combination to offer your customers exceptional customer service, win business through competitive advantage, and retain customers who choose you for your professionalism.